

## EXPERT WITNESS – HOSPITALITY



### Jim Butler, Esq.

Chairman, Global Hospitality Group  
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### RECOGNITION

- Chambers and Partners – Listed as one of nation’s top Leisure & Hospitality attorneys
- Super Lawyers – Listed as a Southern California Super Lawyer in real estate (2009-2019)
- Daily Journal – Listed in Top Development Lawyers (2014)
- Los Angeles Business Journal – Listed in Who’s Who in Real Estate (2013)
- Daily Journal – Listed in Top Real Estate Lawyers (2012)
- Daily Journal, Listed in Real Estate Dealmakers (2011)

### EDUCATION

Jim Butler received his J.D. from University of California, Berkeley School of Law (Order of the Coif), where he served as Editor of the *California Law Review*. He received his A.B. from the University of California, Berkeley with Great Distinction and was admitted to the Phi Beta Kappa and Pi Sigma Alpha national honor societies.

### BIOGRAPHY

Jim Butler is a founding partner of the law firm Jeffer Mangels Butler & Mitchell LLP (JMBM), and is Chairman of JMBM’s Real Estate Department and Global Hospitality Group®. He devotes his practice to hospitality matters, and has more than thirty years of experience serving the industry. During that time, Jim and the team he leads have advised clients on more than \$87 billion in hotel purchases, sales and financings involving more than 3,900 properties around the world. Through their extensive work in the industry, Jim and his team have developed one of the world’s most extensive virtual data base of market terms for deals and financings involving hotel properties.

#### Areas of Expertise

Jim has handled many hundreds of hotel transactions and is qualified to serve as an expert witness in the areas listed below. Please contact him to discuss your specific issue.

- Hotel purchase and sale transactions
- Hotel (and mixed-use) development and repositioning
- Hotel finance and investment
- Hotel workouts and receiverships
- Hotel operations
- Hotel management agreements
- Hotel franchise matters
- Hotel owner/operator issues
- Condo hotel structuring

Other senior members of JMBM’s Global Hospitality Group are also qualified to serve as expert witnesses for the hospitality industry, and cover the following areas:

- Cybersecurity and privacy
- Technology contracts
- Labor & employment
- Americans with Disabilities Act (ADA)
- Bankruptcy and workouts

## HOSPITALITY INDUSTRY DISTINCTIONS

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- Founder and Chairman of the annual Meet the Money® - national hotel finance and investment conference (1990-present)
- Co-Chairman of the Lodging Industry Investment Council (LIIC) (1998-present)

## PUBLICATIONS

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- Publisher of the Hotel Law Blog (2006-2019)
- Co-author of the following books and monographs:

*The Developers EB-5 Handbook for EB-5 Construction Financing*

*The ADA Compliance and Defense Guide for Hotels*

*HMA Handbook (Hotel Management Agreements & Franchise Agreements for Owners, Developers, Investors and Lenders*

*How to Buy a Hotel Handbook for Buying & Selling Hotels*

*Lenders Handbook for Troubled Hotels*

*How to Buy a Hotel, An Overview of the Hotel Acquisitions Process*

His articles have been published by *Urban Land magazine, Cornell Hospitality Quarterly, Commercial Mortgage Insight, Real Estate Finance Journal, Daily Journal, California Real Estate Journal, New York In-house Counsel Corporate Law Report, Hotel Executive, Hotel Business, HOTELS, Hospitality Portal, ehoteliers, Asian America Hotel Association news, Hotel Management Asia, HotelNewsNow, Hotel Online, Hospitality.net, Hotel News Resource, 4hoteliers.com, Hotel Tourism & Leisure*, and others.

## MEDIA

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Jim is often contacted by the media on hospitality matters, and has been quoted in the *Wall Street Journal, New York Times, Forbes, Los Angeles Times, Bloomberg, Thomson Reuters, USA Today, CNN, Washington Post, BusinessWeek, TIME, Chicago Tribune, MarketWatch.com, Las Vegas Sun, Daily Journal, Los Angeles Business Journal, GlobeSt.com, Law360, National Real Estate Investor, The Real Deal, Hotel Online, Hotel Business, Hotel News Now, Korea Times, Capital Public Radio, International Business Times, Hotel & Motel Management, and China Daily* among others.